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Position: Branch Manager

Date: 11/21/2011

Location: Hake - Philadelphia, PA

Posting #: 12-151

Job Description:

- The Branch Manager is required to be a financial and operational leader.
- The Branch Manager is responsible for all aspects of a crane and rigging facility that provides operated crane service, machinery moving, trucking, heavy haul and specialty rigging service in a specific geography
- Major aspects of the business include but are not limited to management of P&L performance, supervision of craft and professional personnel, equipment and personnel dispatch, personnel and equipment safety, sales and DOT compliance
- The Branch Manager reports to a Regional Manager who provides counsel, access to corporate support and accountability for performance
- A typical branch operation employs 10-30 people, maintains 10-40 pieces of major machinery (cranes, tractor, forklifts etc) and has annual revenue of \$3M to \$20M
- The market for such branches includes all types of industrial facilities, construction contractors, oil rigging, wind maintenance and commercial properties
- Full-time salaried position, excellent benefits package, 401K

Qualifications:

- Must have experience in formulating, presenting and executing a detailed business plan to include financial and operational objectives.
- Must have the ability to interpret and disseminate technical information orally and written form.
- Experience needed in business development and managing a sales team to attain specific goals.
- Construction or industrial management experience
- Working knowledge of P&L performance and background working with job cost.
- Basic construction contract knowledge and mechanical aptitude.
- Professional communication and writing skills
- Ability to embrace and effectively communicate company values to team and articulate to business and civic leaders when necessary.
- A minimum of ten years experience in related work
- Knowledge of heavy lift equipment is a plus
- Experience in a supervisory role in a related construction field
- Demonstrated planning and leadership skills
- Ability to maintain written documentation of daily activities
- Clean background check, pass fit for duty exam
- Must possess a valid driver's license

Contact hr@barnhartcrane.com with any questions or submit your resume via email.

**Barnhart Crane and Rigging will not discriminate based on race, sex, color, religion, or national origin
Barnhart is committed to diversity in the work place
Barnhart is an EEO/AA/Minority/Women/Hispanic/Veteran Employer**