

www.barnhartcrane.com



Position: Project Sales Representative

Date: 09/01/2011

Location: Houston TX

Posting: 12 - 082

Job Description:

- Outside sales of heavy rigging, large crane rental, heavy transport, specialty rigging and related services
- Generate business opportunities by prospecting, cold calls and development of existing accounts
- Participate in overall branch performance as a contributing team member
- Create job estimates, develop pricing and write technical proposals
- Salary with bonus potential, excellent benefit package

Qualifications:

- 5 years experience with outside sales
- Proficiency in business software (Word, PowerPoint, Excel, etc)
- Strong communication skills written and verbal
- Strong work ethic, organization and desire for constant improvement
- Industrial sales and contracts experience
- Must pass drug test, fit for duty test, background check and clean driving record

Contact hr@barnhartcrane.com with any questions or submit your resume via email.

Barnhart Crane and Rigging does not discriminate based on race, sex, color, religion, or national origin;
Barnhart is committed to diversity in the work place
Barnhart is an EEO/AA/Minority/Women/Hispanic/Veteran Employer