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**Position: Regional Director**

**Date: 09/01/2011**

**Location: BSC; Memphis TN**

**Posting #: 12 - 054**

**Job Description:**

The Regional Director is a key leadership position in Barnhart. The Regional Director has the unique role of connecting individual branches that have specific market requirements with the larger company that has common values and programs for success in growth nationally.

- Communication of Company Values
- Structurally Support Company Initiatives
- Promote Safety Program
- Assist in achieving Training Goals
- Provide Consultative Business Solutions
- Develop methods for Compliance Requirements/Regulatory Response
- Full time salaried position with excellent benefit package

The Regional Director reports to a Senior Vice President of Operations who provides counsel, access to corporate support and accountability for performance of his branches. A typical Region operation employs 40-150 people, maintains 45-160 pieces of major machinery (cranes, tractors, forklifts etc) and has annual revenue of \$12M - \$80 M.

The market for such branches includes all types of industrial facilities, construction contractors and commercial properties. Barnhart markets itself as a differentiator amongst industry competitors who seek to be low cost providers. As a solution based company, the need for seasoned, connected business leaders is very important.

**Experience and Qualifications:**

- Construction of Industrial management experience
- Working knowledge of P & L performance
- Previous branch experience is a plus
- A minimum of ten years experience in related work
- Knowledge of heavy lift equipment is a plus
- Experience in a supervisory role in a related construction field
- Demonstrated planning and leadership skills
- Must pass drug test and background check

**Essential Attributes:**

- Mechanical Aptitude
- Knowledge of Contract Language
- Understanding of Risk Management
- Highly Developed Communication Skills
- Understanding of Entrepreneurial Skills
- Training Skills
- Understanding of Teambuilding Principles

Contact [hr@barnhartcrane.com](mailto:hr@barnhartcrane.com) with any questions or submit your resume via email.

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Barnhart is committed to diversity in the work place  
Barnhart is an EEO/AA/Minority/Women/Hispanic/Veteran Employer**